



Inside Sales Engineer

Hawaii

DMG Corporation is a regional, independent sales agency for premier HVAC equipment representing engineered products designed and customized to meet our customer's specific needs. Distinguished company with excellent benefit package, including paid time off, paid holidays and top tier medical, dental & vision coverage options available. Headquartered in Orange, California we're growing and looking for talented, dedicated people to join our Team.

We currently have an opportunity for an Inside Sales Engineer in our DMG Hawaii Office:

Duties to include, but not limited to

- Supporting assigned Outside Sales Engineers to facilitate sales
- Supporting fellow Inside Sales Engineers as back-up, when necessary
- Advising customers with the proper application and selection of the equipment we sell
- Preparing quotations for equipment based on customer input
- Entering orders for the equipment sold by the Outside Sales Engineers
- Detailed tracking of the order process
- Managing the virtual files for all projects in which assigned salespeople are involved
- Using the selection programs provided by our manufacturers to select and configure equipment for design and quoting to contractors
- Assisting customers with technical support on our product lines and maintaining good working relationships through verbal and written correspondence
- Preparing submittals for equipment sold

Education / Experience

Mechanical Engineering Degree preferred, but will consider equivalent job experience.

Skills & Talents

- Must be extremely detailed oriented
- Customer service driven
- Solid communication skills, both verbal and written
- Strong computer skills
- Work well in a Team setting
- Thrive in a fast paced, multi-task environment
- NetSuite experience not required, but a big plus

Please submit your resume to:

Cherie Piazzisi – HR Generalist

Cherie.piazzisi@dmghvac.com

No phone calls please.

DMG is an Equal Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability, or protected Veteran status.